



La Boit Specialty Vehicles Quote for: *Jails to Jobs*

5/10/2018

Prepared by: Jeff Blais; Medical Sales Consultant

<u>Qty #</u>	<i>(This Quote is valid for 30 days, and is subject to engineering approval!)</i>	<u>Price @</u>	<u>La Boit Trailer Total Price</u>	<u>CTS Trailer Total Price</u>
1	20' La Boit Custom Mobile Medical Trailer w/2 Exam Rms, Recept & 7KW Gas Honda Generator 2018 Custom Engineered Aluminum Trailer Shell with Tandem Axles	11 111000	111000	90600

Trailer; Medical

20' La Boit Custom Mobile Medical Trailer w/2 Exam Rms, Recept & 7KW Gas Honda Generator
2018 Custom Engineered Aluminum Trailer Shell with Tandem Axles

CHASSIS;

- Unit Length – 20'
- Chassis-2018 La Boit Custom Bumper Pull
- All ALUMINUM Framing members
- GVWR- 14,000 lbs.
- Tires-ST235/80R16 Tires
- Brakes-Electronic
- Safety Chains
- Electronic Break Away System with Separate Battery
- Aluminum Alloy Wheels
- 5 LED Run Lights in Front Cap
- 5 LED Run Lights in Rear Cap
- 3 LED Run Lights Per Side
- LED Brake/Stop/Turn Lights on Rear
 - Rain Gutters with Runoff Spouts at each end to direct water away from high usage areas.
 - (Rain gutter on Passenger Side includes channel to mount awning if added)
 - Premium 3M 4000 UV Adhesive/Sealant used on every surface transition point
- Fiberglass Skirts with Aluminum Wheel Flares
- Single Fixed Aluminum Step with Dual Pull Out Step Beneath
- (2) 5/16" Ball Hitch, 2,100 lb. hitch weight

BUILT ON LA BOIT CHASSIS

Structure consists of a ladder frame made of 2"x5" 1/8" aluminum outer frame with crossmembers made of 1.5" x 3" crossmembers and front to back supports. No areas bigger than 24" x 24" are unsupported.

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The superstructure that supports the floor structure is 16" x 2" extruded aluminum with an internal web from the tongue to the front axle and 8" x 2" extruded aluminum with an internal web from behind the rear axle to the end of the frame.

The entire undercarriage is coated with a premium, water based, rust prohibitive undercoating designed specifically for this purpose.

Side and rear walls are constructed of 1 ½" x 1 ½" aluminum structural tubing, (.060" wall thickness), welded 16 inches on center. All openings (window, door, etc.) are custom framed per design. Roof bows are placed 16 inches on center, directly over wall studs. "Roof bows" are a bowed truss constructed of 1 ½" x 1 ½" .060" aluminum extrusion and feature a flat interior and a 1" rise on the exterior to aid in water runoff. All roof openings are custom framed for their intended purpose. Side walls, rear walls and roof are joined together by a continuous, aluminum, running "W" extrusion that is .090" thick. This extrusion is welded to the walls and roof, forming a stable "uni-body" style structure. The roof and all walls are insulated with 1-½ inch thick reflective vapor barrier insulation fitted between the studs and roof bows- This provides the same R value as 6 inches of Pink Insulation similar to your home. A dielectric barrier is utilized between all dissimilar metals.

The interior and exterior walls and the interior roof are constructed of one-piece seamless fiberglass panels bonded directly to the studs, bows and running "W" with a commercial grade adhesive designed specifically for this purpose. Flexible plywood is bonded and mechanically fastened to the exterior roof bows. A seamless, flexible fiberglass panel is bonded to the ½" flexible plywood to finish the exterior roof.

Interior Height – 82" (6'-10")

Interior Width – 95.5"

Exterior Height- 11'-2" (approx. with A/C)

Exterior Width – 101"

Body Style – Square Rear Wall, uni-body

Side Entry Door – 30" commercial grade, tig welded construction w/interior and exterior fiberglass skins 2" thick and a full length stainless steel piano hinge and 2 locks; includes window

Entry Door with exterior "porch" light, and both passage and dead bolt locks

Easy Entry/Exit (1 fitted, 2 manual flip out steps)- Handrail at Entry Door

Windows with UV tint – (2) 20" x 30" with sliders & screens (1) rear fixed

1 Roof Vent, 1 Wall Mounted Heater, 1 Roof Mounted Air Conditioner

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Flooring-Exterior grade 13 ply, 3/4" Russian Baltic Birch plywood with Commercial grade flooring
Insulation-All Walls, Roof and Front Cap, reflective insulation with dual vapor barrier
Exterior Color-Ford Oxford White
White Gel Coat Seamless Walls
1/2" Plywood Roof over Roof Bow Tubes that feature a 1" rise in the center to aid in water run off
1 Piece Interior and Exterior Side Walls and Interior Roof made of smooth Fiberglass Gel Coat
1 Piece Aluminum Diamond Plate Stone Guard

(These specifications represent minimum standards and may be upgraded by the chassis manufacturers' engineers or La Boit Specialty Vehicles, Inc. engineering to better suit final functionality and performance, at no cost to the customer. In no instance will these minimum standards be reduced unless approved in writing by the customer.)

Electrical/Lighting/Sound Systems

One location for all electrical components

Paneltronics Electrical Center- Features are specifically designed and engineered for high-end mobile use and easy to see and use. Breaker system with built-in voltage and amperage meters allows the client to know what's going on with their electrical system at all times. This feature is included for both the AC and DC systems.

NO wiring is run throughout the walls, all done in easily accessible surface raceways

Generators – One (1) 7,000 KW Honda Inverter Generator designed for commercial use (Generator installed on tongue with lazy susan type swivel mount to aid in generator maintenance and accessibility)

Coach Batteries – Deep Cycle Odyssey AGM Aux. Battery, maintenance free

Converter/Battery Charger – One (1) 80 Amp with "smart charge" technology to allow long term float w/o overcharging

Shore Power Cord – Single 50 Amp 35-foot 240-volt marine grade cord

Transfer Switch System – Manual

Interior Lighting and receptacle package – 10+ interior outlets per design, 12-volt LED overhead lights with common on/off switch at entrance doors. LEDs are far superior to the fluorescents many competitors use as they draw less power and are rated to last 50,000 hours.

SAFETY

Continuous welded uni-body style construction

Fire Extinguisher

Smoke, Carbon Monoxide Detectors

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All wiring conforms to applicable safety standards and codes
 Serviceable 12-volt auxiliary main fusible link
 Auxiliary battery disconnect switch

Doors & Windows

1	30" Heavy Duty Side Entry Door w/ Window, Latch and Deadbolt Lock; (1-Std) Exclusive Custom Commercial Grade Door; tig welded aluminum construction with heavy duty automotive style latch mechanism. Continuous stainless steel piano style hinge with .25 inch pin and matching interior and exterior fiberglass skins.	0	0	0
3	Windows with UV tint – (2) 20" x 30" with sliders & screens; (1) 20" x 30" rear fixed; (0) Egress; slider/fixed	500	0	0

Onan Generators

1	Generator – One (1) 7,000 Watt Honda Quiet Gas with remote start; (<u>Standard</u>)	0	0	0
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Heating/Cooling System

1	Two Way Variable Speed Ceiling Fan; (1-Std)	250	0	0
1	Air Conditioners – @ 13,500 BTU's; (1-Std)	1795	0	0
1	Electric Heaters; Wall Mount 1,500watts; (1-Std)	450	0	0

Water/Plumbing System

-1	None.	2500	-2500	-2500
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Interior/Cabinetry

1	Interior Cabinetry – La Boit Superior Anti-Rattle w/ marine grade slam shut latches w/positive latch. (Qty:TBD) All cabinetry features inset doors and drawers utilizing premium “Grass” name brand 3000 series hinges and “Grass” name brand 6000 series drawer slides. Overhead Cabinets with Easy View Plexiglas Fronts (with Lift Arm) Multiple (TBD) La Boit Custom Countertops, Drawers, Upper & Lower Cabinetry (see diagram) All interior cabinetry and countertops, etc. constructed from 7-ply prime grade birch plywood laminated inside and outside with easy clean plastic laminate.	0	0	0
1	High Quality Caster Stool w/back; see drawing for location; Std: Black Vinyl (Custom Color Option Available Below)	430	0	0
1	Separate Exam Room(s) w/door (see diagram)	0	0	0

Clinic Equipment Options:

1	Midmark Ritter 276 Air Lift Physicians Stool	490	490	490
1	Exam Light; Medical Illuminations MI550 LED with holder	2029	2029	2029
1	Norcold Refrigerator w/Freezer; 115VAC/12VDC; 2.7cf ; with automatic changeover; (1-Std)	800	0	0
10	Labor Hours; to install Client Provided Equipment: Recliner, Lazer, Freezer	175	1750	1750

Miscellaneous Options Included:

1	All User Manuals, Warrantee Information; List of all Component Manufacturers Names, Model and Serial #'s	0	0	0
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Safety: (Standard on all La Boit Mobile Medical Clinics)

1	Continuous welded uni-body style construction, featuring B-pillar crumple zone technology	0	0	0
1	Entrance Door Grab Handle	0	0	0
1	Fire Extinguisher – 2.6lb ABC Rating	0	0	0
1	Carbon Monoxide / Smoke Detector; Battery	0	0	0
1	Exterior Entry Light w/Interior Switch	0	0	0
1	Serviceable 12-volt 175 AMP Auxiliary Main Fusible Link	0	0	0
1	Auxiliary Battery Disconnect Switch	0	0	0
1	A/C Breaker Panel; Paneltronics	0	0	0
1	12V D/C Breaker Panel; Paneltronics	0	0	0
1	Electric Panel Cover; Smoked Plexiglass Door (Std)	0	0	0
1	All wiring conforms to applicable Safety Standards and Codes	0	0	0

WARRANTIES

La Boit Specialty Vehicles:

Global Mobile Shell- **12 year/Unlimited Miles**

La Boit Custom Cabinetry, Drawers & All Workmanship!- **5 Years/ Unlimited Miles**

Other Warranties:

Other manufactured products- warranties pass through (Ex. Awning, Air Conditioners, Heaters, Generator, etc.)

Delivery & Training

Finish Date; from date of 1st Deposit received; Approximately 5-6 months *

** Provided this quote is accepted with a Deposit and Signed Agreement is received within 30 days, this delivery time frame can be met. If we receive a Deposit & Signed Agreement past 30 days from the date of this quote,*

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this time frame can not be guaranteed due to new builds being added to our Production Schedule at various times. We will then provide you in writing an updated time frame for completion.

Operational Training at La Boit factory in Gahanna, Ohio (or by Phone); No Additional Charge. 0 0 0

Extended Warranty:

Not Available; (All warrantees are listed above and included in cost of unit)

Maintenance Services:

Not Available; (Repairs and Maintenance work all done on a quote basis)

Drivers Requirements:

Standard Vehicle Drivers License *(NO CDL Required!)*

Payment Policy:

40% Deposit to Hold Production Spot, 40% upon Chassis Arrival & Start of Build, Final 20% Due at Completion.

Vehicle Price: (Includes labor, materials, time and other contributors to overall price) =>

Optional On-Site Training:
Optional Delivery to Lafayette, CA; 2,445 mi's@ \$2.50/mi:

	\$112,769	\$92,369
Optional On-Site Training:	2600	2600
Optional Delivery to Lafayette, CA; 2,445 mi's@ \$2.50/mi:	6113	6113
<u>Total Price:</u>	\$121,482	\$101,082

*** 2nd Column is for a 2018 27' CTS V-Nose Bumper Pull Trailer**

Additional Options Available at Price Listed: (Not included in above Quote!)

	<u>Add:</u>
Upgrade Shore Power Cord – (1) 50' 240V 50A Marine grade cord w/matching 50A Marine grade inlet	130
LP Gas Heater-30,000BTU system with tank	4000
Custom Color Match; Receptionist Stool and Bench Seat (in lieu of Std: Black)	500
Upgrade Norcold Refrigerator/Freezer; 115VAC/12VDC 3.6cf; with auto changeover	400
Jump Seat; Single (Double Flip \$1,550, Double Fold-Away \$1,800)	1000
24" Flat Screen TV w/DVD; incl: antenna & wall mount brackets. (2-TV's=\$2,050, 3-TV's=\$2,550)	1000
Stereo with CD player and 4 ceiling flush-mount speakers in clinic area	1000

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Inverter Package; 1000 Watt True Sine; includes 8D AGM Battery & 80Amp Battery Charger	3500
Dometic Side Awning; Automatic Arms w/Remote & Sensors; Choice of Color	2900
Exterior Duplex Outlet; 110V; located near entry door.	250
Scene Lighting; LED Clear Halogen 2- 8"x 10" with Switch at entry door.	815
Central Vacuum with Attachments installed in entry bench seat	350
Sundry Jars (set of 4) w/Custom Anti-Rattle Holder	250
Microwave; approximately 700watt	250
LED Tail Lights; Upgrade	400
Folding Stair Step; for interior use	130
Spare Tire with Custom Bracket; mounted under floor; FL M2	1800
Winter Package; Tank Blankets, Spray Foam	2000
Custom Fee for Design and Engineering	2500
Locks; on doors and cabinets	25